



NEXT ERP CAREER SCHOOL SUPPORTING ORACLE EFFORTS
BUILDING CAPACITY FOR ORACLE PARTNERS AND CUSTOMERS

FY23 and 24

Next ERP Career School unique value for Oracle

- **Oracle Products' Awareness :**

- Implementing the concept of ERP Career School and relating it to ORACLE ERP.
- Creating huge awareness in ME Market about Oracle products.

- **Facilitating Sales for Oracle ERP:**

- Building Oracle Customers' Capacity for Oracle products.
- Building Oracle Partners' Capacity in coordination with Oracle Alliances and Channels, accelerating Oracle Sales deals in the region.
- Creating a unique Oracle ERP Consultants' enablement methodology, mixing Technical knowledge with Interpersonal training, for a world class Oracle customers' experience.
- Building Oracle ERP consultant Job Profile to guarantee a high rate of successful implementations.

Oracle Functions covered by NEXT

- 1 Oracle Fusion Financial Consultant
- 2 Oracle Fusion HCM Consultant
- 3 Oracle Fusion SCM Consultant
- 4 Oracle CX Consultant
- 5 Oracle EPM Consultant
- 6 Oracle Apps Developer
- 7 Oracle Java Developer
- 8 Oracle Apex Developer
- 9 Oracle Fusion Technical Developer

Oracle and NEXT efforts in numbers

1113

Total Number of
Oracle ERP – Next
Alumni Hired

9

Oracle
specializations

72

of Oracle
Customers who
hired NEXT Alumni

70

of Oracle Partners
hired NEXT Alumni

Oracle and NEXT efforts in numbers

Total Oracle Customers : 72

Total Next Alumni Hired : 325



Customers : 65
Alumni Hired : 273



Customers : 3
Alumni Hired : 18



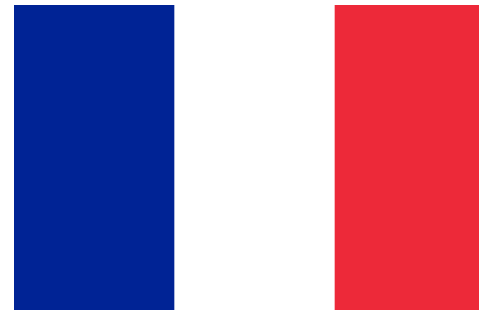
Customers : 1
Alumni Hired : 19



Customers : 1
Alumni Hired : 2



Customers : 1
Alumni Hired : 4



Customers : 1
Alumni Hired : 9

Oracle and NEXT efforts in numbers

Total Oracle Partners : 72

Total Next Alumni Hired : 788



Partners : 31
Alumni Hired : 395



Partners : 19
Alumni Hired : 131



Partners : 9
Alumni Hired : 152



Partners : 5
Alumni Hired : 57



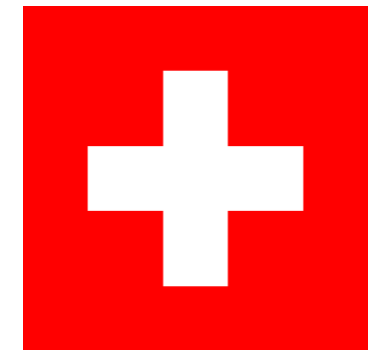
Partners : 1
Alumni Hired : 15



Partners : 3
Alumni Hired : 25



Partners : 1
Alumni Hired : 5

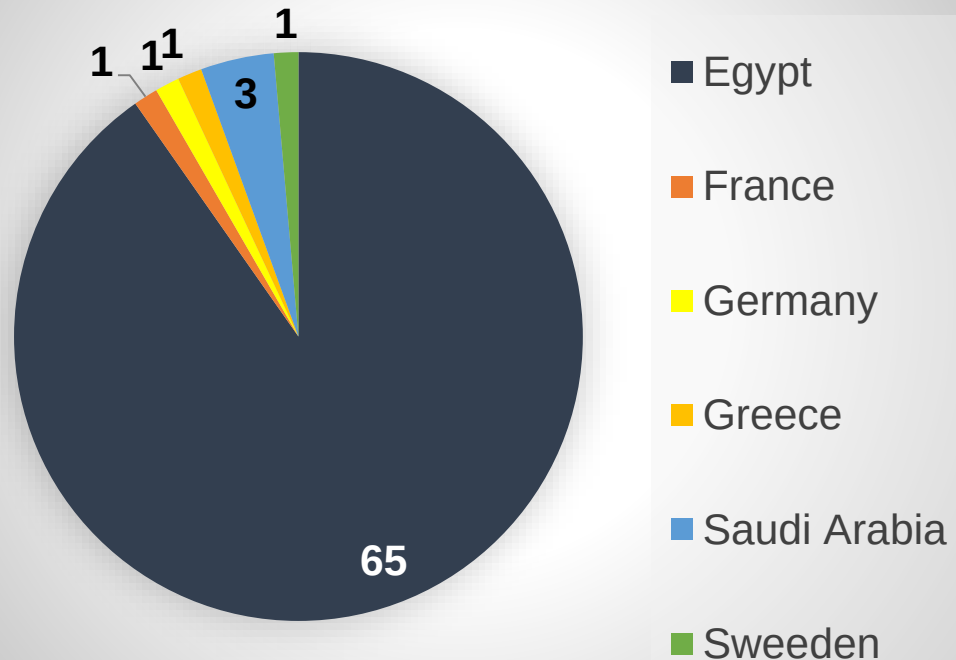


Partners : 1
Alumni Hired : 8

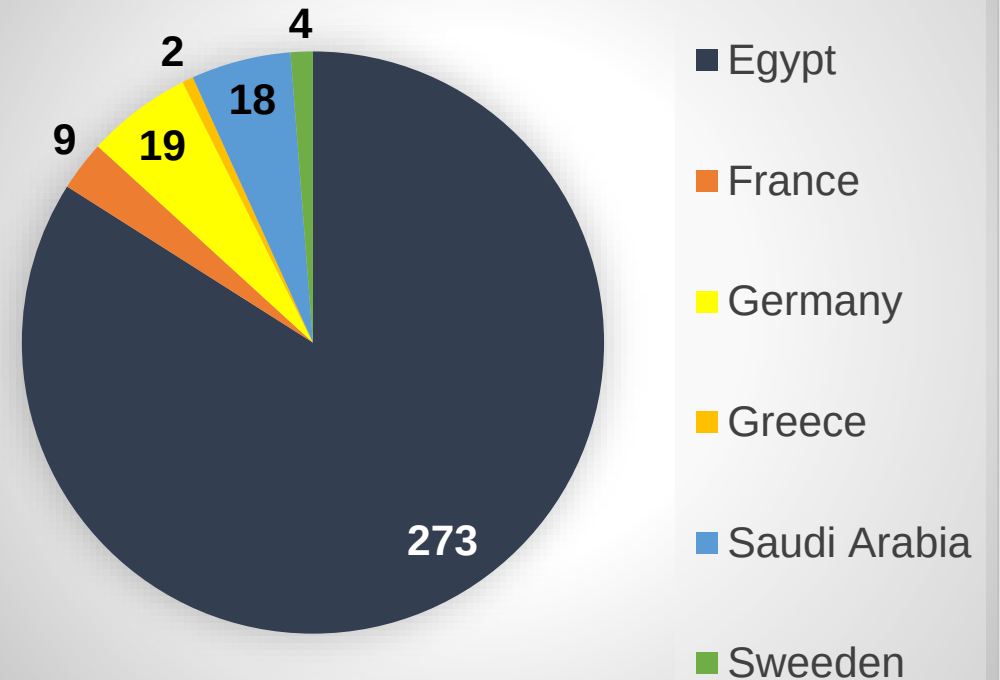
NEXT hiring efforts in numbers

Next Alumni hired @ Customers

Customers per country

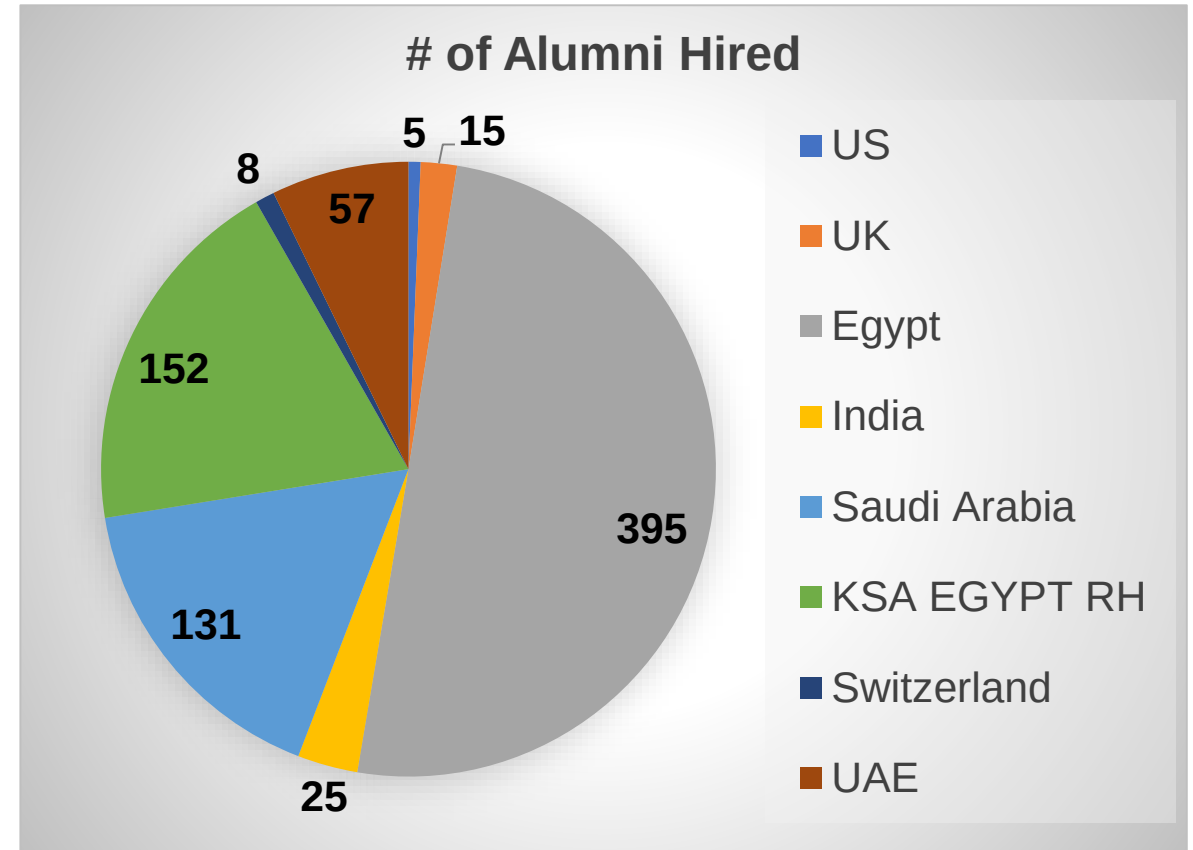
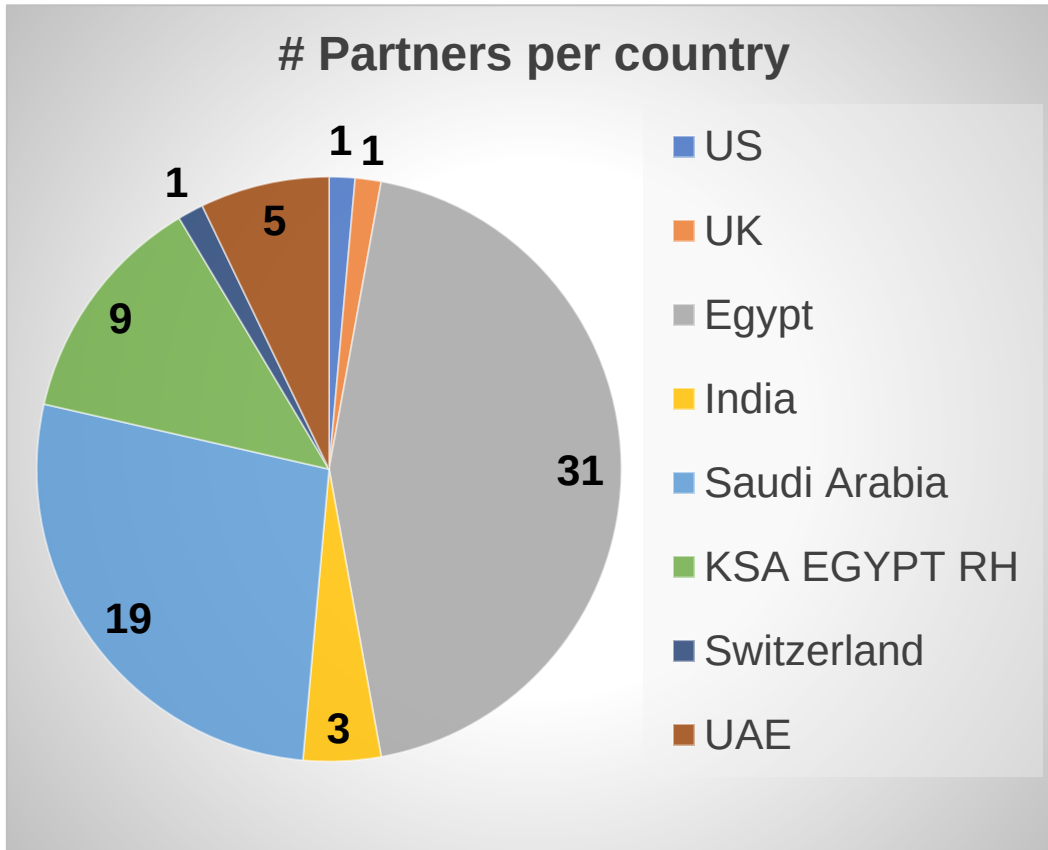


of Alumni Hired



Oracle and NEXT efforts in numbers

Next Alumni hired @ Partners



Sample of our clients from Oracle Partners



Cloud Niners



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Sample of our clients from Oracle Customers





Thank you